

Public Sector **November 2005**

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	i830	7520	7100i	i870	i860	i850	i760	i836	i830	i730	i736	i275	i710	i265	i205
Motorola	RIM BlackBerry	RIM BlackBerry	RIM BlackBerry	Motorola	Motorola	Motorola	Motorola	Motorola	Motorola	Motorola	Motorola	Motorola	Motorola	Motorola	Motorola
Suggested Retail Price	\$499.99	\$449.99	\$349.99	\$449.99	\$399.99	\$399.99	\$349.99	\$324.99	\$274.99	\$274.99	\$199.99	\$249.99	\$224.99	\$199.99	\$199.99
National Promotion Price	\$424.99	\$374.99	\$274.99	\$374.99	\$324.99	\$324.99	\$274.99	\$249.99	\$199.99	\$199.99	\$124.99	\$174.99	\$149.99	\$124.99	\$124.99
Flat Price*	\$258.99	\$149.99	\$149.99	\$227.99	\$182.99	\$159.99	\$119.99	\$151.99	\$119.99	\$84.99	\$44.99	\$89.99	\$44.99	\$44.99	FREE

Additional Promotions:							10+/15+ Promod	10+/15+ Promod	10+/15+ Promod	10+/15+ Promod		\$49.99 BOGOd	10+/15+ Promod		\$24.99 BOGOd
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Upgrade Pricing — IDEN to IDEN																
Customer under UFP (IL < 24 mo., CL < 12 mo.)	\$424.99	\$374.99	\$274.99	\$374.99	\$324.99	\$324.99	\$274.99	\$249.99	\$199.99	\$199.99	\$124.99	\$174.99	\$149.99	\$124.99	\$124.99	\$124.99
Customer outside of their UFP (IL > 24 mo., CL > 12 mo.)	\$258.99	\$149.99	\$149.99	\$227.99	\$182.99	\$159.99	\$119.99	\$151.99	\$119.99	\$84.99	\$44.99	\$89.99	\$44.99	\$44.99	FREE	FREE

Upgrade Pricing — CDMA to IDEN																
Customer does not renew MSA	\$499.99	\$449.99	\$349.99	\$449.99	\$399.99	\$399.99	\$349.99	\$324.99	\$274.99	\$274.99	\$199.99	\$249.99	\$224.99	\$199.99	\$199.99	
Customer renews MSA (CL active < 12 mo.)	\$449.99	\$399.99	\$299.99	\$399.99	\$349.99	\$349.99	\$299.99	\$274.99	\$224.99	\$224.99	\$149.99	\$199.99	\$174.99	\$149.99	\$149.99	
Customer renews MSA (CL active > 12 mo.)	\$349.99	\$299.99	\$199.99	\$299.99	\$249.99	\$249.99	\$199.99	\$174.99	\$124.99	\$124.99	\$49.99	\$99.99	\$74.99	\$49.99	\$49.99	

Channel Availability (Nextel Legacy Channel / Sprint Legacy Channel)	* = Regular Order; DS = Direct Ship															
Telesales/Web-saler	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/
Direct Business Sales	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/
Company Owned Retail Store	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS
Company Owned Retail Kiosk	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS
Online Authorized Rep	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/	/
Preferred Partners/Agents (Master, National and/or Local)	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS
Non-Preferred Partners/Agents (Master, National and/or Local)	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS
National Retail/Mass Merchants/Warehouse	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS	/ DS

Phone Features																
Bluetooth®-Enabled																
Camera				1.3 MP	310K	310K						310K				
Video Capture / Playback																
Multimedia Messaging (send/receive image/audio)																
Direct Send Contact Information/My info																
Color Screen					262K	262K	262K	65K	65K	65K	65K	65K	65K	65K	65K	65K
Speakerphone																
Walkie-Talkie Speaker																
One-Touch Walkie-Talkie / Talkgroup																
Group Walkie-Talkie																
Downloadable Applications and Games (Java)	Java Capable															
External Display (Clam style phones)					4K											
Voice Recorder																
Voice Activated Dialing																Downloadable
Contacts / Phonebook Entries	600	Unlimited	Unlimited	600	600	600 + 25 Groups	600 + 25 Groups	600 + 25 Groups	600	600	600	600 + 25 Groups	600	600	600	600
Downloadable Wallpapers																
Downloadable Ring Tones					MP3											
GPS-Enabled																
Second Line Capable																
Multi-Language																
Profiles / Styles																
Direct Talk																
Hearing Aid Compatible (HAC)					M3	M3	M3			M4						
Carry Holder Included																
Color Options	Black w/ Silver Accents	Arctic Black	Silver	Silver w/ Pearl Accents	Black w/ Blue Accents	Metallic Graphite	Blue	Metallic Graphite	Bronze	Silver	NCNC ¹	Black	Black	Black	Blue	Blue
									Silver = WSL		10 Drivers ²	White				

Phone Details																
Dimensions	3.5" x 1.9" x 1.2"	4.5" x 2.9" x 1.1"	4.7" x 2.3" x 0.9"	3.5" x 1.9" x 1.1"	3.45" x 1.85" x .98"	3.5" x 1.8" x 1.1"	3.5" x 1.8" x 1.1"	3.4" x 1.9" x .8"	3.3" x 1.8" x .8"	3.6" x 2" x 1.1"	3.6" x 2" x 1.1"	4.8" x 1.93" x .98"	3.6" x 2" x 1.1"	4.8" x 1.93" x .98"	4.8" x 1.9" x 1.0"	
Battery Type	Standard Lithium Ion	900 mAh Lithium Ion	1000mAh Lithium Ion	Standard Lithium Ion	Standard Lithium Ion	Standard Lithium Ion	Standard Lithium Ion	Slim Lithium Ion	Slim Lithium Ion	Standard Lithium Ion	Standard Lithium Ion	Standard Lithium Ion	Standard Lithium Ion	Standard Lithium Ion	Standard Lithium Ion	
Weight w/Battery (oz)	5.9	6.13	5.1	4.9	4.76	4.7	4.70	4.00	3.6	5.1	4.6	4.6	5.1	4.6	5.14	
Talk Time	165 mins.	152 mins.	170 mins.	165 mins.	165 mins.	165 mins.	165 mins.	120 mins.	120 mins.	200 mins	200 mins	165 mins	165 mins	165 mins	165 mins.	
Talk Time for Direct Talk (Standard Use)	N/A	N/A	N/A	10 hrs.	N/A	10 hrs.	10 hrs.	N/A	N/A	N/A	N/A	10 hrs	N/A	N/A	N/A	
Standby Time	95 hrs.	69 hrs.	90 hrs.	70 hrs.	90 hrs.	101 hrs.	101 hrs.	80 hrs.	80 hrs.	101 hrs.	101 hrs.	101 hrs.	101 hrs.	101 hrs.	101 hrs.	
Lines of Text on screen	8, 10, or 11	8, 10, or 12	9-18	8, 10, or 11	8, 10, or 11	6, 8, or 10	6, 8, or 10	6, 8, or 10	6, 8, or 10	6, 8, or 10	6, 8, or 10	6, 7, or 8	6, 8, or 10	6, 7, or 8	4	

Phone prices are valid through 11/1/2005 unless otherwise noted, while phone supplies last, and are subject to change. Certain restrictions may apply. Offers are subject to availability in certain markets. Promotional handset pricing and discounts require new activation; may require one- or two-year subscriber agreement and credit approval. EVPs purchasing at the flat price rate must sign a 2-yr agreement and subscribe to a trial data service subscription. Activation fee of \$36 per account may apply. \$200 early termination fee may apply, after 14-day trial period (may vary by state), conditions apply. One valid photo ID is necessary to purchase service and phone.

1 WSL = WSL and Driver handset availability may vary. Please check a.c.c.t.a.c. "Front Page" or "Hot News" for details. WSL = White Supplies Last

2 BOGO — Buy One Get One. Offer expires 11/1/2005 or while supplies last. Requires 1- or 2-year contract and activation. Buy One Get One offer is based on the 2-year price. For EVPs, offer requires a trial data service subscription (30-20/month) per phone. Data service is free for one month, after which monthly charges will apply unless cancelled during free trial period by calling customer care at 800-639-6111. Additional Fees: \$36 activation fee per account. \$200 early termination fee.

3 For EVPs — Requires 2-year contract, minimum rate plan of \$34.99, new activation, and data service subscription (\$10-20/month) per phone. Data service is free for one month, after which monthly charges will apply unless cancelled during free trial period by calling customer care at 800-639-6111. Additional Fees: \$36 activation fee per account. \$200 early termination fee.

4 Federal Gov't Fiscal Year End 10+15+ Promotion: Expires 11/05/05 or while supplies last. Available to Government accounts only. Eligible for discounted pricing on the i836, i830, i760, i710, i605, i830, i355, i205S, i205 and i205 when they purchase 10+ and 15+ units of any combination of handsets. All handsets count towards the minimum volume levels, except for the i730, i505 and i180. Only the listed phones will receive the volume discounts. Discounted pricing not available to EVP (individual-liable) customers. Non-government public sector and major WSP will continue to receive flat pricing on these handsets. Available on new activations only (includes discounts and volume levels). Promo Prices: i836 (10+ = \$121.99, 15+ = \$101.99); i830 (10+ = \$89.99, 15+ = \$69.99); i760 (10+ = \$119.99, 15+ = \$99.99); i730 (10+ = \$152.99, 15+ = \$132.99); i330 (10+ = \$124.99, 15+ = \$99.99); i265 (10+ = \$149.99, 15+ = \$99.99); i205 (10+ = \$114.99, 15+ = \$99.99).

5 CDMA to IDEN iL Customers — Upgrade policy follows Consumer rules. Please see Consumer grid for more details.






6 Hearing Aid Compatible (HAC) wireless phones rated M3 or M4 meet the FCC requirements for hearing aid compatibility and are likely to generate less interference with hearing aid devices. M4 is the better of the two ratings.

Nextel's Upgrade Frequency policy: Upgrades/replacements are available at the flat price once every 12 months for corporate- and government-liable subscribers (24 months for EVPs). A 1-year contract is required for corporate- and government-liable subscribers, and a 2-year contract is required for EVPs upgrading at the flat price. EVP customers upgrading at the flat price are required to activate a data service subscription (\$10-\$20/month). Data service is free for 1st month, after which monthly charge will apply unless cancelled during the free trial period by contacting customer care at 800-639-6111. Customers in the UFP period may upgrade at either the no commitment price or the national promotional price (NPP). Equipment/Phones exempt from upgrade frequency policy: i860, i850, i760 and BlackBerry 7502. Nextel reserves the right to modify or terminate these exemptions at any time. Upgrade fees and activation/early termination fees are waived on cross-platform upgrades. Refer to the Upgrade and Replacement Program Updates marketing bulletin for more details on Nextel's UFP. Customers are eligible for the BOGO promotion if not under an UFP period.

For IDEN to IDEN upgrades, a minimum processing fee of \$35/unit up to a \$150 maximum is applied to all upgrade orders except for corporate-liable customers who place upgrade orders through the Wireless Manager, Upgrade Support line (1-877-NextelU) or Enterprise Sales (1-866-805-9890). The fee is \$15/unit up to a \$150 maximum and applies for EVPs placing orders at the Upgrade Support or Enterprise Sales lines. This fee will appear on customer's first or second bill after the upgrade has occurred.

Copy and go-liable CDMA subscribers upgrading to IDEN handsets active for 12 or more months are eligible for Flat Price. Fees less than 12 months then National Promotion Price applies. For individual-liable CDMA subscribers, upgrade pricing follows that of Consumers (see Consumer Equipment Grid). For full pricing rules, please see Upgrade and Replacement Program Updates Marketing Bulletin.

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Keasha Swapsy Assoc. Acct. Exec.- Public Sector (312) 863-7732 Keasha.Swapsy@Sprint.com	 While Supplies Last!	 International	 While Supplies Last!	 While Supplies Last!		
	v505	v180	im240	im1100	ir1200 GPS	
	Motorola	Motorola				
	Suggested Retail Price	\$124.99	\$74.99	\$299.99	\$299.99	\$249.99
	National Promotion Price			\$224.99	\$199.99	\$149.99
Flat Price ²	\$105.99	\$64.99	\$121.99	\$124.99		
Additional Promotions				\$49.99¹		
Upgrade Pricing						
Replacement / Upgrade Price						
Channel Availability (Nextel Legacy Channel / Sprint Legacy Channel)	• = Regular Order; DS = Direct Ship					
Telesales/Websales	• / •	• / •	• / •	• / •	/	
Direct Business Sales	• / •	• / •	• / •	• / •	• / •	
Company Owned Retail Stores	DS /	DS /	DS /	DS /	/	
Company Owned Retail Kiosks	DS /	DS /	DS /	DS /	/	
Online Authorized Reps	• /	• /	• / •	• / •	/	
Preferred Partners/Agents (Master, National and/or Local)	• /	• /	• /	• /	/	
Non-Preferred Partners/Agents (Master, National and/or Local)	• /	• /	• /	• /	/	
National Retail/Mass Merchants/Warehouse	• /	• /	• /	• /	/	
Phone Features						
Color Screen	•	•				
Speakerphone	•	•				
Walkie-Talkie Speaker / Privacy						
One Touch Direct Connect/Talkgroup						
Downloadable Applications and Games (Java)						
Bluetooth®-Enabled	•					
Camera	310K					
External Display (Clam style phones)	•	•				
Voice Recorder	•					
Voice Activated Dialing	•	•				
Contacts / Phone Book	1000	500				
Downloadable Wallpapers						
Downloadable Ring Tones						
Vibration Alert	•	•				
GPS-Enabled					•	
Accessory Connector Cover						
Alternate Line Service Support						
Keypad lock	•	•				
Multi-Language	•	•				
Profiles / Styles						
Customizable Main Menu Order	•	•				
Direct Talk						
Initiate Emergency Talkgroup						
Talkgroup Scan Service Support						
Email Delivered Automatically						
Full QWERTY Keyboard						
PDA Functionality with PC Synchronization						
Changeable Phone Covers						
Carry Holster Included	•					
Rain-Resistant					•	
Adheres to Military Stds. (Dust, Shock & Vibration)						
Rubber Grip						
Rubberized battery door						
Additional features/items:	Travel charger UK and Euro adapter	UK charger Europe charger			Requires Installation and Accessories	
Phone Details						
Dimensions	3.5" x 1.9" x 0.9"	3.4" x 1.7" x 0.9"	4" x 2.1" x 0.2"	3.5" x 1.9" x 1.1"	5.0" x 2.2" x 7.0"	
Battery Type	Lithium Ion	Lithium Ion	N/A	Lithium Ion	Hard-Wired	
Battery Strength/Size (mAh)	500 mAh	500 mAh	N/A	500 mAh	N/A	
Weight w/Battery (oz)	4.3	3.3	1.5	2.6	21.2	
Talk Time	390 mins	350 mins.	N/A	5.5 hrs Total Connect; 100 mins Dial-up	N/A	
Talk Time for Direct Talk (Standard Use)	N/A	N/A	N/A	N/A	N/A	
Standby Time	200 hrs.	275 hrs.	N/A	25 hrs	N/A	
Lines of Text on screen	9	6	N/A	N/A	N/A	

Phone prices are valid through 11/12/05 unless otherwise noted, while phone supplies last, and are subject to change. Certain restrictions may apply. Offers are subject to availability in certain markets. Promotional handset pricing and discounts require new activation; may require one- or two-year subscriber agreement and credit approval. EVPs purchasing at the flat price rate must sign a 2-yr agreement and subscribe to a trial data service subscription. Activation fee of \$36 per account may apply. \$200 early termination fee may apply, after 14-day trial period (may vary by state), conditions apply. One valid photo ID is necessary to purchase service and phone.

¹im1100 — Additional Promotions depicts \$49.99 Closeout Price

² For EVPs — Requires 2-year contract, minimum rate plan of \$34.99, new activation, and data service subscription (\$10-20/month) per phone. Data service is free for one month, after which monthly charges will apply unless cancelled during free trial period by calling customer care at 800-639-6111. Additional fees: \$36 activation fee per account, \$200 early termination fee.

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